

Looking at Technological Innovation in Energy

ITIF Talk
July 20, 2009

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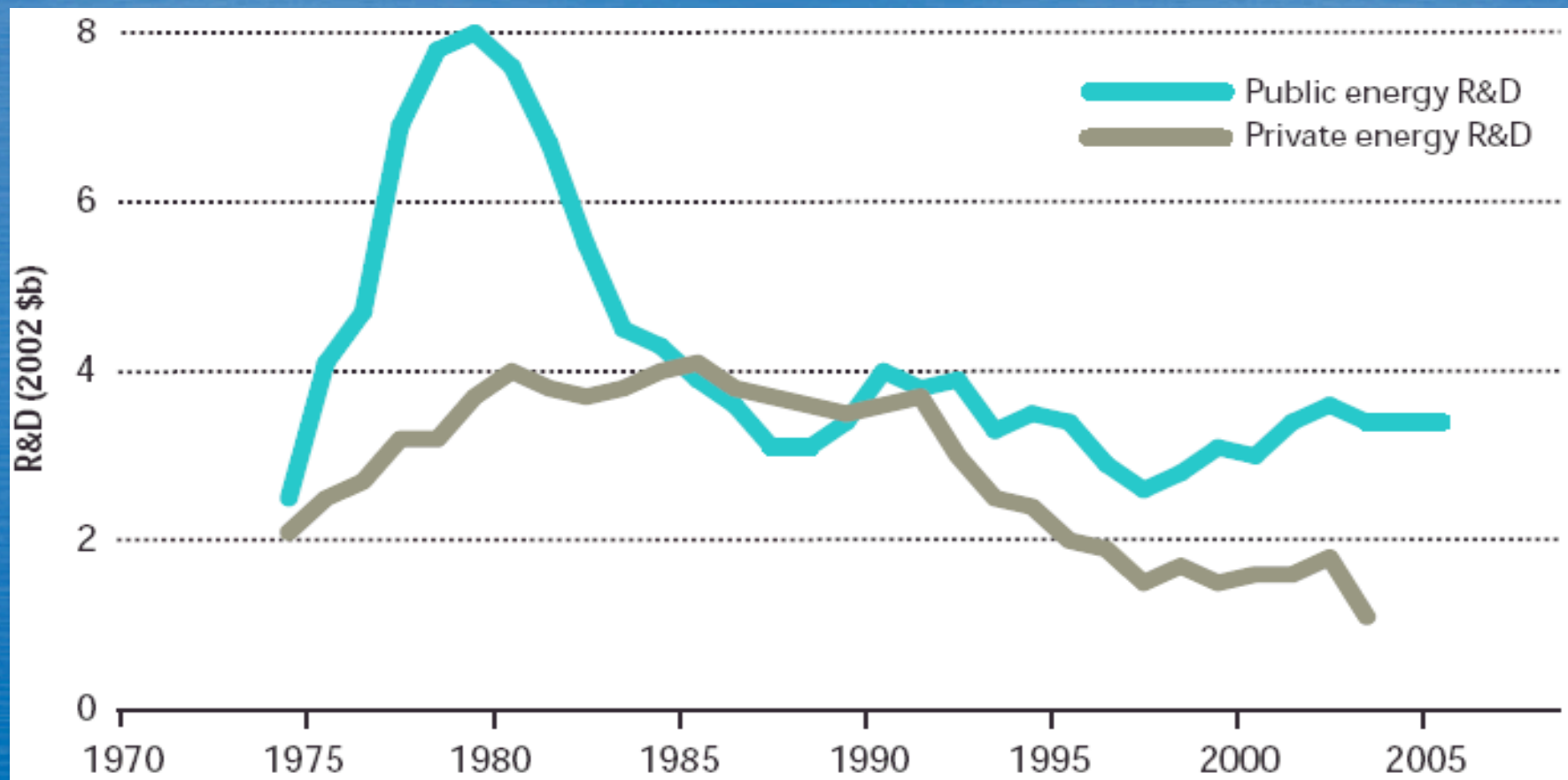
To Recap the data: Decline in Energy R&D

- Today, US federal spending on R&D for new energy tech is about half what it was in 1980
 - Energy declined from 10% of all US R&D in 1980 to just 2% in 2005. (in '02 dollars)
 - Between 1980 and 2005, the US decreased its energy R&D investment by 58%.
 - Federal Energy R&D spending level in '07 is less than half the R&D spending of the largest US pharmaceutical company.
- Private sector R&D story is similar.



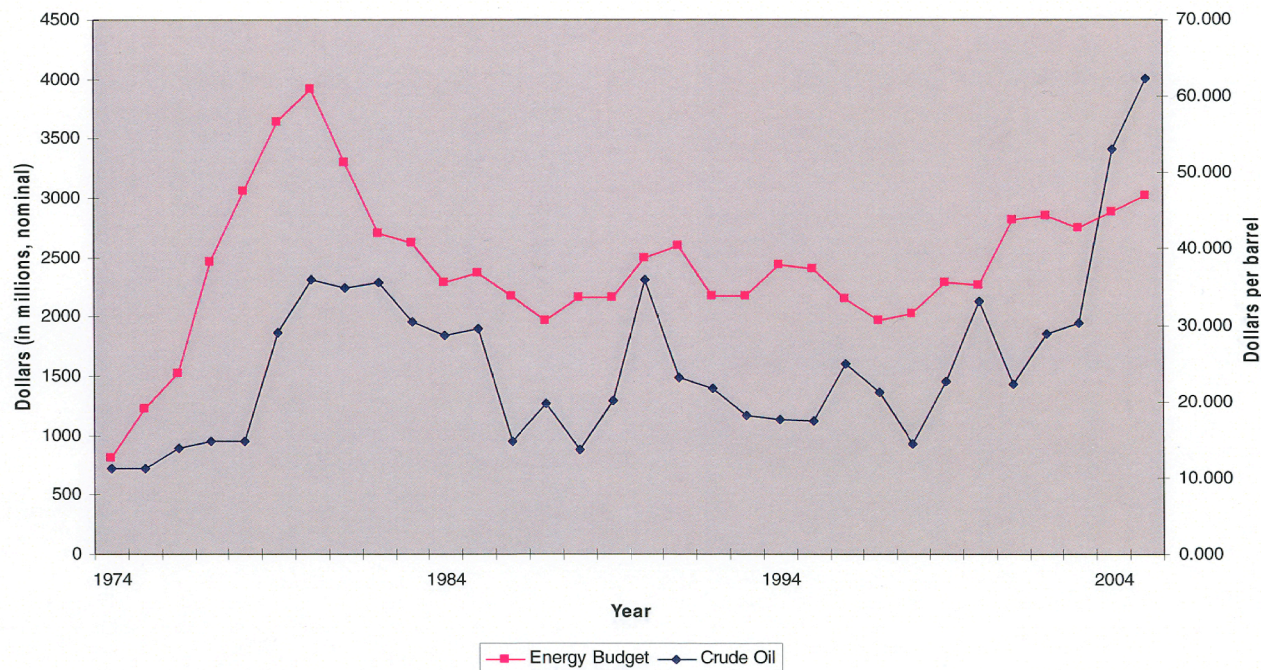
US Public and Private Trends in Energy R&D

Source: in Nemet and Kammen (2007)



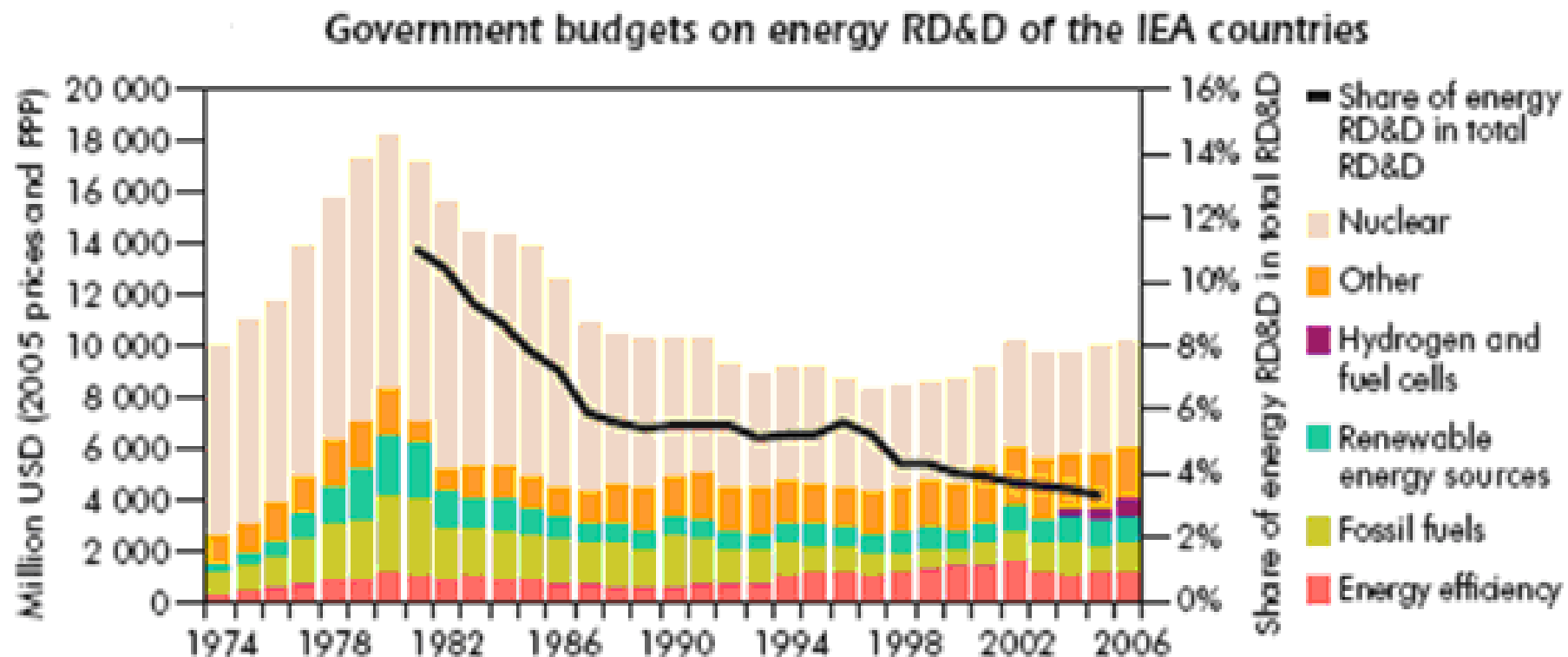
U.S. Energy R&D Spending vs. Price of Crude Oil

US Energy Budget vs. the Price of Crude Oil



-- Neal, Smith, McCormick, *Beyond Sputnik: National Science Policy in the 21st Century*, University of Michigan Press, 2008.
Original Sources: Oil prices based upon the yearly average prices per barrel from the Federal Reserve Bank of St. Louis, taken from the Dow Jones and Company data, <http://research.stlouisfed.org/fred2/data/oilprice.txt>; Energy R&D spending is from the International Energy Agency, <http://www.iea.org/Textbase/stats/rd.asp>.

IEA: OECD Countries – Similar R&D Decline



Note: RD&D budgets for the Czech Republic not included due to lack of available data.

Source: IEA 2007a, OECD 2007a.

■ ■ ■ US Private Energy Sector R&D Investment Compared to that into Sectors with Significant Innovation:

Innovating industries -

- The biotech industry invests 39% of annual revenue,
- pharmaceuticals invest 18%,
- semiconductors invest 16%.

Established industries:

- electronics industry invests 8% of sales
- auto industry invests 3.3%.



Overall US Industry Average R&D Investment is 2.6% of Sales...

*-->The private energy sector
invested on-average less than
1% of annual revenue in new
energy tech R&D from 1988-
2003*



Experts: Multiply Energy R&D

<i>Recommendation</i>	<i>Multiplier</i>	<i>US Private R&D</i>	<i>US Public R&D</i>	<i>Total US R&D</i>
Current Level	X1	\$1.2B	\$3.6B	\$4.8B
PCAST (2007), NCEP (2004) ACI (2006), Stern Review (2006)	X2	\$2.4B	\$7.2B	\$9.6B
Council on Competitiveness	X3	\$3.6B	\$10.8B	\$15.4B
Davis and Owen, Schock, CEPR	X4	\$4.8B	\$14.4B	\$19.2B
Nemet and Kammen, high estimate	X10	\$12B	\$36B	\$48.B



Is an R&D Increase Justified?

- Precedents for increased government spending on similar scale (in 2002 dollars)
 - Apollo Program (\$185 billion over 9 years),
 - Carter/Reagan defense buildup (\$445 billion over 8 years),
 - Doubling NIH (\$138 billion over 5 years)
 - Ballistic Missile Defense (\$145 billion over the first 6 years - actual dollars).

These are examples of the needed size and scope of a technology development program (including implementation), not the way such a program should be organized



Would an increase in R&D Produce Results?

- Social cost/benefit return on federal R&D overall typically: 5 to 1 over a decade (Tassey 2007)
- Social rates of return on fed R&D range from 40-100%
- Studies of cost/benefit ratio and rate of return show energy R&D may have a considerably higher return -
 - DOE in 2001
 - 1997 PCAST
 - Combines: energy efficiency, energy savings, plus new technology
- Such high rates of return/benefit-cost in energy R&D imply substantial underinvestment



IEA: Investments Required for CO₂ Reductions are Large:

- The International Energy Agency (IEA) 2008 report estimates
 - Stabilizing CO₂ emissions at current levels in 2050 will require a total worldwide investment of \$17 trillion (\$400 billion per year) in R&D and implementation.
 - Reducing emissions to 50% below 2005 levels, the goal that the G-8 leaders committed to in July 2008, will require a total worldwide investment of \$45 trillion (\$1.1 trillion per year) in R&D and implementation



So....

- Let's just throw R&D money at it, right?
- But: innovation in established, complex sectors like energy is a much more complicated proposition

■ ■ ■ Because the US is a Covered Wagon Culture

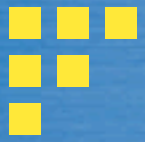


- We're good at completely new things
- Don't like your neighborhood?
- Take a covered wagon over the mountain to new territory
- This is also true in technology --
 - We're good at standing up completely new things - creating new functionality.
 - We're used to standing up technology in open fields - like computing.
 - We pack our metaphorical Tech Covered Wagons and Go West, leaving Legacy problems behind

U.S. Innovations Like to Land in Unoccupied Territory. Energy is Occupied Territory

- With energy, we'll be parachuting new technology into occupied territory -
 - and will be shot at
- We're not good at going back over the mountain in the other direction - at rediscovering established territory and bringing innovation to it - we don't do West to East
 - We do biotechnology, we don't go back and fix the health care delivery system.
- Yet huge gains not just from the new but fixing the old
- The bad news: Established sectors are complex and hard and often have established, cost-efficient incumbents





A Complex, Established Sector is a 'Non-Level Playing Field'

- Existing technologies are heavily subsidized and politically powerful
- New entrants are up against an established *Techno-Economic-Political Paradigm*
- Alternative technologies are evolving
- But they must be price competitive immediately upon market introduction against legacy competitors that don't pay for environmental or geopolitical costs

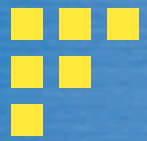


A Carbon Charge

(Carbon Tax or Cap-and-Trade)

Market-based Incentive is Necessary

- The price of CO₂ emissions becomes a cost of doing business - captures externalities
- It sends an unmistakable price signal to energy users that the market is changing - enables new entrants to enter and start to drive down the cost curve
- Only works if it is sustained and high enough



But even a Strong Carbon Charge Alone will be Insufficient – Public Investment is also Needed.

- The need for new technologies is urgent.
- Well-known imperfections in the market for technology support the need for public investment: doctrine of “non-appropriability,” etc.
- We have two innovation models:
 - Induced - market signals - industry led - incremental
 - Pipeline - gov’t R&D - tech supply - radical/breakthrough innovation
 - Need both in a complex est. sector to meet 2050 target
- Recent venture capital is for Commercialization, not for R&D
 - Tends to back technologies with specific subsidies



What would a new energy
technology program actually
look like?

How would it be organized?



A Public Strategy for Energy Technology Should be...

- Very Large in Scale and Scope
 - The problem of energy is scale
 - Comparable to Manhattan Project in Size and Scope
 - But NOT in Form or Organization
- Private Sector Led
 - Public-Private Partnerships
- Technology Neutral
 - Avoid technology lock-in
 - The opposite of the present pattern of subsidies to specific subsidies with powerful lobbies
 - 'No Lobbyist Left Behind'
- Organized around Obstacles to Market Launch



New Four-Step Analysis:

- 1. *Launch Pathways*: Group technologies to be implemented into categories based on launch characteristics
- 2. *Tie to Policy Packages*: Use these launch pathways to guide federal innovation policy roles:
 - Bundle policies, available across technologies, so as to be as technology neutral as possible.
- 3. *Gap Analysis*: to identify gaps between existing institutions in the innovation system
- 4. *Recommendations for Institutional Innovations* to fill these gaps



Step One: Identify Market Launch Categories

1. Experimental technologies requiring long-term research

- Examples: Fusion, Hydrogen Fuel Cells

2. Potentially Disruptive innovations that can be launched in niche markets where they are competitive, and achieve gradual scale-up building from this base.

- Examples: Solar PV's and wind for off-grid power, LED's

3. Secondary innovations - uncontested launch: components in larger systems that face immediate market competition based on price, but are acceptable to the system manufacturer.

- Examples: Batteries for Plug-in Hybrids, Enhanced Geothermal



Energy Technology Launch Categories – Con't

4. Secondary innovations - contested launch:
component innovations having inherent cost disadvantages and facing political and non-market economic efforts to block their introduction.
- Examples: Carbon Capture and Sequestration, Biofuels, Nuclear Power

Crossover Categories:

5. Conservation and end-use efficiency -- incremental improvements for all technologies
Examples: Improved IC engines, Building Technologies, Appliance Standards
6. Advances in manufacturing technology and scale-up of manufacturing for all types of energy technology so as to drive down production costs.
- Examples: Wind energy, Carbon Capture and Sequestration



Step Two: Policy Packages Matched to Launch Categories

- (1) *Front End Support*:
 - Needed for all technologies
 - Examples - research and development (R&D), technology prototyping and demonstrations (P&D), public-private R&D partnerships, monetary prizes to individual inventors and innovative companies, and support for technical education and training
- (2) *Back End Incentives* (carrots) to encourage technology deployment:
 - Needed for secondary (component) technologies
 - Examples - tax credits for new energy technology products, loan guarantees, price guarantees, government procurement programs, new product buy-down programs



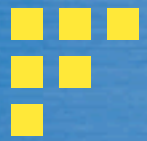
Step Two, cont'd - Policy Packages for Promoting Energy Innovation

- ***(3) Back End Regulatory and Related Mandates (sticks):***
 - For secondary technologies - contested launch
 - Prospect of political battles since launch will be contested
 - Examples: standards for particular energy technologies in building, construction, and comparable sectors, renewable portfolio standards, fuel economy standards, emissions taxes, general and technology-specific intellectual property policies.
- Need work on best tools for tech categories



Step Three: Identify the Gaps in Existing Energy Innovation System

- “Front-End” - RD&D -
 - Translating Research into Innovation
 - Carefully monitored demonstrations of engineering-intensive technologies (Carbon Sequestration, Biofuel Processing)
 - Improved manufacturing processes
- “Back-End” - deployment
 - Manufacturing scale-up
 - Launching into the economy
 - Installation of conservation technology
 - Financing infrastructure standup
- “Roadmapping”



Step Four: Filling the Gaps with the Establishment and Funding of:

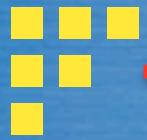
- 1) ARPA-E: A translational R&D entity
- 2) A wholly-owned gov't corporation for “back end” elements:
 - Sharing the financing of carefully monitored demonstrations of large engineering projects
 - Encouraging and incentivizing industry consortia to cut costs of manufacturing technologies and processes
 - Speed the scale-up of manufacturing production capacity
 - Financing installation of conservation, efficiency and related new technologies in residential and commercial markets
- 3) A Think-Tank to develop a detailed “roadmap” for the requirements for the development and launch of particular energy-related innovations, and to recommend policies to facilitate them

A Program Commensurate with the Scope of the Energy Problem Requires Leadership

- This is the toughest
Technology Implementation
task we have faced - nothing
else is close

*Where is the Obama
Administration on this
kind of program?*





THE NEXT THING: Energy as a Solution?



- This is a structural recession - have to grow our way out
- Economies grow through innovation
- Can't do short term solution, but key to the longer term solution
- Energy - Next technology revolution?
 - Could it be new tech
innovation wave, drive efficiency throughout the
economy?

The Institutional Problems with Energy Innovation System

- DOE Sec Chu standing up **ARPA-E**
 - Will the labs/DOE agencies allow it?
 - Has \$400m in funding already appropriated
 - Sec. Chu personally backs the model
 - 2 ex-DARPA staffers designing it
- Other key institutions:
 - Need **Financing Bank**
 - House & Senate Energy proposed; Chu: loan
 - Need **Tech Strategy** leading to **Energy Roadmap**
 - We have tech list not a strategy and long way from Roadmap
- **Bills written backward**
 - Each technology has a title, each own deal
 - No lobbyist left behind
 - Reverse: set up tech neutral incentives
 - Let best technologies compete for support based on energy merits
 - **Administration not yet focused on organizing a tech revolution**
 - **Its Clean Tech Fund (\$150B/10 years) is not defined**





Tech Revolutions cost money - Where will the \$ come from?

- Energy R&D Approp's stagnant in 2008-09, but Stimulus provided major new R&D input
 - \$5.5 R&D and infrastructure; \$34b late stage implementation
 - But: US deficit/fiscal posture an ongoing problem
- Cap and Trade only significant new revenue source
 - Funding will fall off a funding cliff in two years and lose momentum unless a follow-on funding source is found
- The Administration understood this and proposed:
 - FY2010 President's Budget proposes \$150B "Clean Energy Tech Fund" from cap and trade revenues
- June 2009: House Energy Committee cap and trade bill passed - only \$1.5B in R&D funding, \$8B go to coal, utility, oil refinery, auto sectors, states: tech deployment only



Pres. Obama: "We can cede the race for the 21st Century, or we can embrace the reality that our competitors already have: The nation that leads the world in creating a new clean energy economy will be the nation that leads the 21st century global economy."

6/29/09



What are others up to?

■ China

- \$400B/10 year clean energy tech program- ACORE
- \$3/watt subsidy for solar - largest in world
- Wind: 150GigaWatts (GW) by 2020
- World's largest solar panel mfg. industry - 95% exported to US
- World's largest wind market (passed US)
- Mercantilism: barring imports of wind/solar technology into China via standards, etc policy

■ Korea

- 2% of GDP in clean tech: \$84B over 5/years
- Wants 8% global market share
- LED's, plug in hybrids

■ India

- 2020 target for solar: 20GW's (sources: NYT, Wash Post) ³³



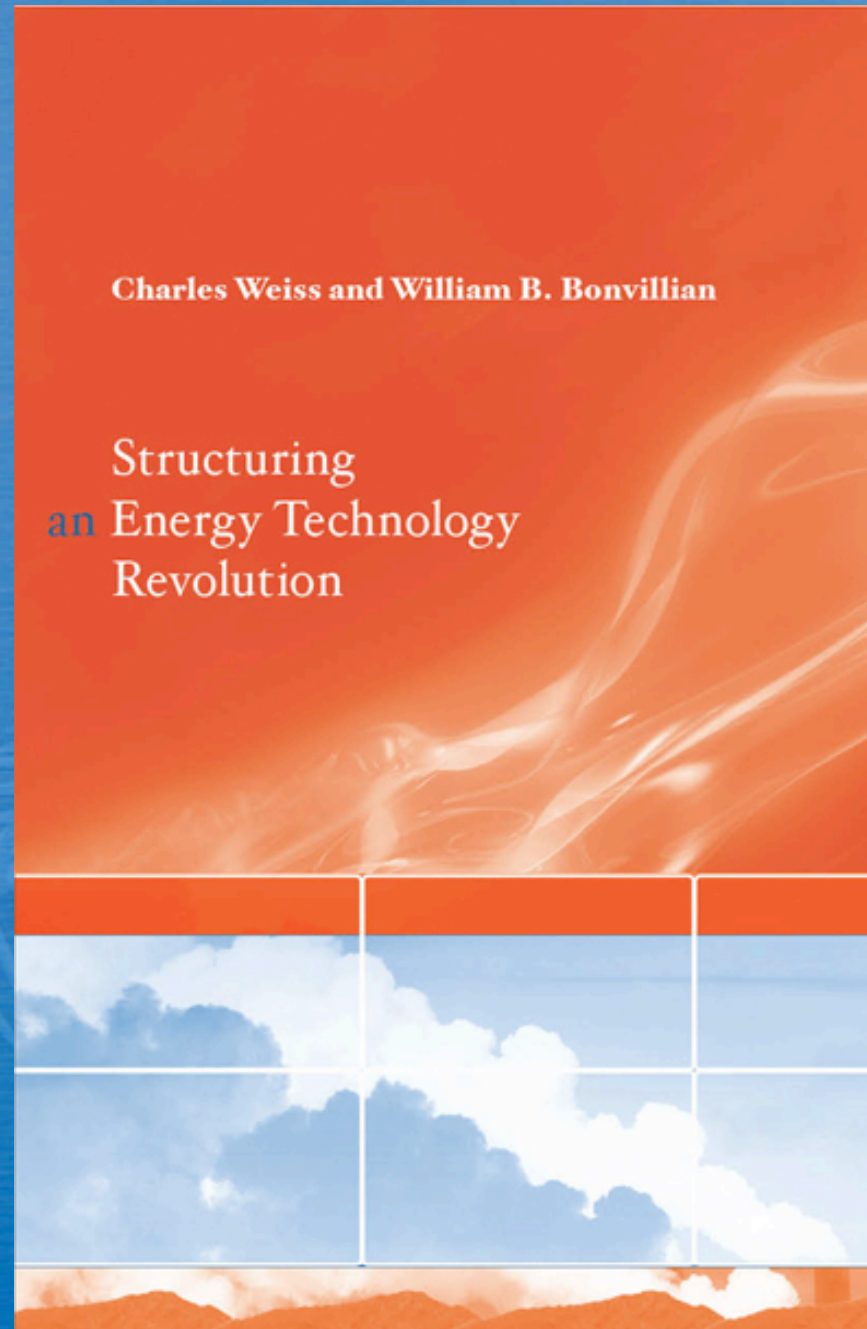
US Response?

- There is no US Energy Technology Strategy
- The Administration's energy technology funding is falling apart on the Hill

■ ■ ■ Admin Needs The Four Strategies...

- **Need an energy innovation strategy**
 - That brings in the private sector
 - Treats innovation as a system
 - Ties in energy science/engineering education
- **Need a roadmap for energy**
 - If energy is to be an innovation wave a roadmapping process between public-private-academic sectors needed
- **Need an energy tech manufacturing strategy**
 - required to reverse the covered wagon
 - Need productivity leapfrog - AI, robotics, processes, materials
- **And Key: Need a long term energy innovation funding strategy**
 - -headed off a cliff after Stimulus FY10 funding

Read all
about it:



One more slide:

